



Grinnell Hotel and Motel Tax Committee
Tentative Agenda

Tuesday, April 23, 2024

12:00 pm

2nd Floor Conference Room and Via Zoom

Join Zoom Meeting

<https://zoom.us/j/97967098096?pwd=bkE4VDJLRk5DcXpDQVcwWkRYdWQ2dz09>

Meeting ID: 979 6709 8096

Passcode: 135014

One tap mobile

+13126266799,,97967098096#,,,,*135014# US (Chicago)

Dial by your location

• +1 312 626 6799 US (Chicago)

Find your local number: <https://zoom.us/u/abc7iv3ONo>

Roll Call:

Becker (Vice Chair) ___ Manatt ___ Nowasell ___ Smith ___ Spriggs ___ White ___
Wright (Chair) ___

1. Call Meeting to Order
2. Approve Agenda
3. Approve minutes from January 23, 2024.
4. Monthly Budget Report
 - Current Hotel/Motel Tax Fund Balance - \$323,683.88.
5. Review Billboard Proposal.
6. Consider approval of Mini-Grant requests from the Rotary Club – Kites Over Grinnell and the Iowa Soccer Association.
7. Thank you from the Grinnell Historical Museum.
8. Inquiries
9. Adjournment



Grinnell Hotel and Motel Tax Committee

Minutes

Tuesday, January 23, 2024

12:00 pm

2nd Floor Conference Room and Via Zoom

<https://zoom.us/j/95350324133?pwd=NFc0YnUrMWZyQmpyTURsc1A1Rm44Zz09>

Roll Call: Becker (Vice Chair), Manatt (via Zoom), White (via phone), Wright (Chair).
Absent: Nowasell, Smith, Spriggs.

Also present were Monica St. Angelo, Monique Shore, Kendra Vincent (via Zoom), Russ Behrens and Ann Wingerter.

1. Wright called the meeting to order.
2. Becker made the motion, second by Manatt, to approve agenda. AYES: 4-0. Motion carried.
3. Becker made the motion, second by White, to approve minutes from December 5, 2023. AYES: 4-0. Motion carried.
4. The monthly budget report was reviewed. No action was taken.
5. The FY 2025 Budget was reviewed. Manatt made the motion, second by Becker, to approve the FY 2025 Budget with the addition of \$10,000 for Billboards. AYES: 4-0. Motion carried.
6. There were no inquiries.
7. The meeting was adjourned at 12:30 p.m.

Respectfully submitted by:
Ann Wingerter, Secretary for the Committee



Grinnell, IA

Budget Report Account Summary

For Fiscal: 2023-2024 Period Ending: 04/30/2024

		2021-2022		2022-2023		2023-2024		Defined Budgets	
		Total Budget	Total Activity	Total Budget	Total Activity	Total Budget	YTD Activity	2023-2024 YE	2024-2025 DR
Fund: 145 - HOTEL/MOTEL TAX - SPC REV									
Department: 550 - HOTEL & MOTEL PROMOTION									
Revenue									
145-3.550.2.4415	H/M - FEDERAL FEMA GRANT	0.00	1,849.50	0.00	0.00	0.00	0.00	0.00	0.00
145-3.550.2.4780	H/M - OTHER MISC REVENUES	5,000.00	5,944.30	5,000.00	5,745.48	5,000.00	0.00	5,000.00	5,000.00
Budget Detail									
Budget Code	Description			Units	Price	Amount			
YE	SALE OF TREES			1.00	-5,000.00	-5,000.00			
145-3.550.4.4085	H/M - TAX DISTRIBUTION	329,000.00	338,881.15	428,000.00	431,258.82	428,000.00	331,300.78	395,000.00	428,000.00
145-3.550.4.4300	H/M - INTEREST EARNED	1,060.00	1,170.00	1,900.00	2,408.16	8,200.00	1,734.33	2,360.00	3,500.00
145-3.550.4.4305	H/M - INT EARNED - IPAIT	0.00	0.00	0.00	0.00	0.00	9,190.38	14,000.00	9,000.00
	Revenue Total:	335,060.00	347,844.95	434,900.00	439,412.46	441,200.00	342,225.49	416,360.00	445,500.00
Expense									
145-4.550.1.6010	H/M - SALARIES	19,600.00	21,181.51	20,500.00	23,825.25	21,525.00	18,761.74	22,985.00	22,830.00
145-4.550.1.6020	H&M - PART TIME SALARIES	5,550.00	0.00	3,000.00	2,381.78	7,000.00	0.00	7,420.00	7,420.00
145-4.550.1.6040	H&M - OVERTIME SALARIES	150.00	392.37	210.00	0.00	210.00	0.00	210.00	210.00
145-4.550.1.6050	H&M - TEMP PAY	20,000.00	10,943.18	20,000.00	12,091.80	20,000.00	9,004.80	20,000.00	20,000.00
Budget Detail									
Budget Code	Description			Units	Price	Amount			
YE	TEMP AGENCY			1.00	20,000.00	20,000.00			
145-4.550.1.6110	H&M - FICA	1,925.00	671.16	2,105.00	0.00	2,220.00	0.00	2,220.00	2,315.00
Budget Detail									
Budget Code	Description			Units	Price	Amount			
YE	FT			0.00	0.00	1,650.00			
YE	PT			0.00	0.00	570.00			
145-4.550.1.6130	H&M - IPERS	2,375.00	831.84	2,600.00	0.00	2,732.00	0.00	2,870.00	2,860.00
Budget Detail									
Budget Code	Description			Units	Price	Amount			
YE	FT			0.00	0.00	2,170.00			

Budget Report

For Fiscal: 2023-2024 Period Ending: 04/30/2024

Defined Budgets

		2021-2022	2021-2022	2022-2023	2022-2023	2023-2024	2023-2024	2023-2024	2024-2025
		Total Budget	Total Activity	Total Budget	Total Activity	Total Budget	YTD Activity	YE	DR
YE	PT			0.00	0.00	700.00			
145-4.550.1.6210	H&M - DUES, MBRSPS	2,000.00	2,000.00	2,000.00	0.00	2,000.00	0.00	2,330.00	2,000.00
Budget Detail									
Budget Code	Description			Units	Price	Amount			
YE	FT			0.00	0.00	1,760.00			
YE	PT			0.00	0.00	570.00			
145-4.550.2.6413	H&M - PYMT TO OTHER AGEN...	62,877.00	62,876.80	82,068.76	82,068.76	85,000.00	78,873.11	90,000.00	85,000.00
Budget Detail									
Budget Code	Description			Units	Price	Amount			
DR	GRINNELL CENTER REBATE			0.00	0.00	85,000.00			
YE	REBATE TO GRINNELL CTR LLC			1.00	90,000.00	90,000.00			
145-4.550.2.6414	H&M - MUSIC IN THE PARK	0.00	0.00	0.00	0.00	5,000.00	5,000.00	5,000.00	5,000.00
145-4.550.2.6508	H&M - POSTAGE AND SHIPPING	50.00	0.00	50.00	0.00	50.00	0.00	50.00	50.00
145-4.550.2.6513	H&M - MISC SUPP - TREES/FL...	25,000.00	35,144.81	30,000.00	19,859.62	30,000.00	8,096.30	30,000.00	30,000.00
Budget Detail									
Budget Code	Description			Units	Price	Amount			
YE				1.00	0.00	0.00			
YE	TREES/FLOWERS OTHER DWTN			1.00	30,000.00	30,000.00			
145-4.550.2.6524	H&M - RAGBRAI	0.00	0.00	0.00	0.00	10,000.00	10,000.00	10,000.00	0.00
145-4.550.2.6525	H&M - GAAC PROJECTS/DEV	7,500.00	5,000.00	2,500.00	2,500.00	0.00	0.00	0.00	0.00
145-4.550.2.6526	H&M - PROJ DEV/OTHER EXP	5,000.00	1,500.00	10,000.00	1,000.00	20,000.00	50,000.00	70,000.00	120,000.00
Budget Detail									
Budget Code	Description			Units	Price	Amount			
DR	CBD RECRUITMENT DOWNTOWN ONLY			0.00	0.00	15,000.00			
DR	EVENT RECRUITMENT HOST			0.00	0.00	5,000.00			
DR	GRINNELL HISTORICAL MUSEUM			0.00	0.00	100,000.00			
YE	CBD RECRUITMENT DWTN ONLY			1.00	15,000.00	15,000.00			
YE	EVENT RECRUITMENT/HOST			1.00	5,000.00	5,000.00			
YE	GRINNELL HISTORICAL MUSEUM			1.00	50,000.00	50,000.00			
145-4.550.2.6527	H&M - FEES/OTHER EXP	5,000.00	5,559.76	12,000.00	2,829.15	11,300.00	1,932.50	11,300.00	11,300.00
Budget Detail									
Budget Code	Description			Units	Price	Amount			
DR	OTHER PROMOTIONS MEETINGS			0.00	0.00	2,000.00			
DR	PROJECTIONS/PROMOS			0.00	0.00	9,300.00			
YE	OTHER PROMOTIONS, MTGS ETC			1.00	2,000.00	2,000.00			

Budget Report

For Fiscal: 2023-2024 Period Ending: 04/30/2024

Defined Budgets

		2021-2022 Total Budget	2021-2022 Total Activity	2022-2023 Total Budget	2022-2023 Total Activity	2023-2024 Total Budget	2023-2024 YTD Activity	2023-2024 YE	2024-2025 DR
YE	PROJECTS/PROMOTIONS			1.00	9,300.00	9,300.00			
145-4.550.2.6528	H&M - MINI-GRANT AWARDS	2,500.00	2,500.00	1,875.00	6,875.00	2,500.00	0.00	2,500.00	2,500.00
145-4.550.2.6529	H&M - GRINNELL FIREWORKS	13,500.00	16,900.00	18,000.00	18,000.00	20,000.00	18,000.00	20,000.00	20,000.00
145-4.550.3.6727	H&M - PROJECTS	5,000.00	4,837.82	10,000.00	3,247.48	12,400.00	15,195.09	17,405.00	26,500.00
Budget Detail									
Budget Code	Description			Units	Price	Amount			
DR	BANNERS			0.00	0.00	5,000.00			
DR	BILLBOARDS			0.00	0.00	10,000.00			
DR	CENT EVENTS/ENTERTAINMENT			0.00	0.00	5,000.00			
DR	HOLIDAY LIGHTS (CENT PARK)			0.00	0.00	5,000.00			
DR	MURAL (GAAC PROJ)			0.00	0.00	1,500.00			
YE	HOLIDAY LGTS (CENTRAL PARK)			1.00	5,000.00	5,000.00			
YE	LIVE MUSIC (HOTEL GRINNELL)			1.00	5,000.00	5,000.00			
YE	SNOWFLAKES			1.00	7,405.00	7,405.00			
	Expense Total:	178,027.00	170,339.25	216,908.76	174,678.84	251,937.00	214,863.54	314,290.00	357,985.00
Department: 550 - HOTEL & MOTEL PROMOTION Surplus (Deficit):		157,033.00	177,505.70	217,991.24	264,733.62	189,263.00	127,361.95	102,070.00	87,515.00

Budget Report

For Fiscal: 2023-2024 Period Ending: 04/30/2024

Defined Budgets

		2021-2022 Total Budget	2021-2022 Total Activity	2022-2023 Total Budget	2022-2023 Total Activity	2023-2024 Total Budget	2023-2024 YTD Activity	2023-2024 YE	2024-2025 DR
Department: 910 - TRANSFERS									
Revenue									
145-3.910.4.4830	H/M - TRANS IN	50,204.59	50,204.59	25,000.00	25,000.00	0.00	0.00	0.00	0.00
	Revenue Total:	50,204.59	50,204.59	25,000.00	25,000.00	0.00	0.00	0.00	0.00
Expense									
145-4.910.5.6911	H&M - TRANSFER	127,500.00	127,500.00	102,500.00	102,500.00	202,500.00	192,500.00	192,500.00	192,500.00
Budget Detail									
Budget Code	Description			Units	Price	Amount			
DR	COMM DEV - 105			0.00	0.00	30,000.00			
DR	EMS - 001			0.00	0.00	25,000.00			
DR	GEN FUND TRANS			0.00	0.00	37,500.00			
DR	VETERANS MONUMENT - 002			0.00	0.00	100,000.00			
YE	TRANS TO 001 - EMS			0.00	0.00	25,000.00			
YE	TRANS TO 001 - GEN FUND TRANS			0.00	0.00	37,500.00			
YE	TRANS TO 105 - COMMUNITY DEVELOP SVCS			0.00	0.00	30,000.00			
YE	TRANS TO 310 - CENTRAL PARK PLAYGROUND			0.00	0.00	100,000.00			
	Expense Total:	127,500.00	127,500.00	102,500.00	102,500.00	202,500.00	192,500.00	192,500.00	192,500.00
	Department: 910 - TRANSFERS Surplus (Deficit):	-77,295.41	-77,295.41	-77,500.00	-77,500.00	-202,500.00	-192,500.00	-192,500.00	-192,500.00
	Fund: 145 - HOTEL/MOTEL TAX - SPC REV Surplus (Deficit):	79,737.59	100,210.29	140,491.24	187,233.62	-13,237.00	-65,138.05	-90,430.00	-104,985.00
	Report Surplus (Deficit):	79,737.59	100,210.29	140,491.24	187,233.62	-13,237.00	-65,138.05	-90,430.00	-104,985.00

Year Quarter	FY 15-16	FY 16-17	FY 17-18	FY 18-19	FY 19-20	FY 20-21	FY 21-22	FY 22-23	FY 23-24
2nd	\$90,131.93	\$95,828.25	\$104,494.18	\$116,962.66	\$105,602.77	\$73,907.96	\$73,870.02	\$131,832.05	\$110,630.13
3rd	\$107,657.34	\$111,076.28	\$114,627.80	\$134,632.88	\$119,839.44	\$66,561.88	\$123,503.49	\$142,664.26	\$147,378.51
4th	\$73,517.99	\$71,656.90	\$71,773.33	\$85,062.86	\$58,992.57	\$46,706.31	\$81,941.94	\$93,986.90	\$73,292.14
1st	\$60,998.14	\$67,370.52	\$82,310.69	\$62,941.62	\$35,750.05	\$34,398.98	\$59,565.70	\$62,775.61	\$62,000.00
	\$332,305.40	\$345,931.95	\$373,206.00	\$399,600.02	\$320,184.83	\$221,575.13	\$338,881.15	\$431,258.82	\$393,300.78

The BLUE text is an estimate only.

We were forecasting \$428,000 in revenue for FY 23-24 and are projecting the same for FY 24-25.



2024 I80 Billboard Proposal

The Grinnell Area Chamber of Commerce agrees to manage the following aspects of the I80 Billboard Project:

- Communication and coordinating with Latitude Signage + Design for design options, pricing, ordering, invoicing, delivery and installation
- Communications and coordinating with an electrician for the purchase and installation of lights for two signs
- Presenting proposal and design options to Hotel Motel Committee
- Provide guidance to the committee on possible locations for new billboard
- Coordinating with Public Works on delivery and installation of billboard if needed
- Coordinating with city administration on payment to vendor(s)
- Marketing to the community about the new signs including, Let's Talk segment, social media promotion, community newsletter, etc.

Project Fee For Work To Date: \$300

Total Fee for Service: \$1,800

Grinnell Area Chamber of Commerce will not be responsible for the payment of the billboard design, installation, or electrical installation and will instruct any vendors to invoice the City of Grinnell directly for payment. The Chamber is not responsible for land lease negotiations on behalf of the City of Grinnell but could be for an additional fee. The Chamber will submit an invoice to the City of Grinnell for payment for services rendered.



180 Billboard Pricing Proposal

Current Size: 10'x24'

Full Size: 14' x 48'

All Pricing Assumes Two Billboards

	Sign	Installation	Solar Lighting	Estimated Graphic Design Fee	Land Fee (East Side)	Chamber Fee	Total
Current Size, Replacement	\$8,500	\$3,250	\$4,000-\$5,500	\$2,000	\$1,000	\$1,500	\$20,300-\$21,800
Current Size, Spring System	\$13,900	\$2,175	\$4,000-\$5,500	\$2,000	\$1,000	\$1,500	\$24,575-\$26,075
Replacement Vinyl (2 signs)	\$3,000						
Full Size*, Current Style	\$81,675	\$14,475	\$4,000-\$5,500	\$2,000	\$1,000	\$1,500	\$104,650-\$106,150
Replacement Panels (2 signs)	\$31,950	\$2,900					
Full Size*, Spring System	\$147,900	\$11,975	\$4,000-\$5,500	\$2,000	\$1,000	\$1,500	\$168,375-\$169,875
Replacement Vinyl (2 signs)	\$4,500	\$2,900					

**pending DOT approval of full size at location*

Date Received: _____

Grinnell Tourism Grant Program
Grant Request Application Form

Application deadlines: January 15, April 15, July 15, October 15

Name of Organization: Rotary Club of Grinnell

Address: P.O. Box 572, Grinnell, IA 50112

Contact Person: Bruce Blankenfeld

Phone Number: 641-990-1152

Email: brucelaurablankenfeld@gmail.com

1. Project Summary (*short description of project including date(s) of event if applicable*):

The Rotary Club of Grinnell is requesting for funds to help support the 8th annual *Kites over Grinnell* to be held on Sat., Sept. 28, 2024 at Ahrens Park on Penrose Ave. The purpose of the event is to provide an opportunity for people of all ages to fly a kite and enjoy time to be together with family and friends. In addition to amateur kite flying, the event also features professionally-made large kites flown by members of the American Kite Flyers Association to entertain the crowd; a kite hospital to help participants put their kites together or repair them; free lunch of hotdog, chips and water; games with prizes; a DJ to provide music all day; and nighttime kite flying. A kite vendor also sets up shop. A firetruck and police car may be on site for kids to checkout. The Grinnell College Balinese Sound Ensemble will be invited to perform.

2. Economic Impact on Grinnell (*describe the economic impact (hotel stays, meals, gasoline purchases, etc.) and how you will encourage "buying local" among participants.*)

Kites over Grinnell brings about 12 to 15 professional kite flyers to Grinnell from Friday to Sunday. The kite flyers stay in a local hotel for two nights. On Friday night they are invited for a pizza dinner at the coordinator's home. On Saturday night they have dinner at a local restaurant. Likewise, they can go shopping at local shops. The Rotary Club provides them with gas cards. Kites over Grinnell normally attracts about 2000 to 3000 guests throughout the day, a portion of whom come from out-of-town. It is likely that some of these out-of-town guests would patronize local restaurants and shops while in town.

3. Total estimated expenses by category:

Materials: Kite kits, markers, ribbons, glue	\$ 1,400
Advertising (which local outlets?): Posters printed by Total Choice, print ads with Grinnell Herald Register, radio ads on KGRN	\$ 600
Other Publicity: Our Grinnell, Powshiek CR, Newton Daily News	\$ -0-
Equipment/space rental: DJ and sound system, gas grill,	\$ 450
Honoraria or fees: None	\$ -0-
Food you will purchase for the event (not food sales): hot dogs, chips, water, and ice	\$ 1,000
Hotel/motel expenses if your group will be paying for rooms:	\$ 2,000
Printing (possible vendors):	\$ -0-
Other -gas cards, pizza, and food for professional kite flyers.	\$ 800
Total	\$ 6,250

4. Income from other sources:

Individual/Organization name: Rotary Club of Grinnell	\$ 3,000
Individual/Organization name:	\$
Admission/participation fees (if any):	\$ -0-
Other grants Grinnell College mini-grant	\$ 1,300
Donations	\$ 388
TOTAL	\$ 4,688

5. Amount being requested from Grinnell Hotel-Motel Tax Committee: \$ 1,562
(25 percent of estimated expenses)

6. How do you plan to secure other funding (outline sources and approaches if not already noted in your Income section):

The rest of the funding will come from the funds of the Grinnell Rotary Club generated in great part through its annual chicken barbecue fundraiser.

7. Other budget-related information you think we should know: NA

Bruce Blankenshield 3-28-24
Signature of Organization Representative Date

Bruce Blankenshield Rotary Sec.
Printed Name Title

Date Received: _____

Grinnell Tourism Grant Program

Grant Request Application Form

Application deadlines: January 15, April 15, July 15, October 15

Name of Organization: Iowa Soccer Association

Address: 2800 University Ave. Suite 42-163, West Des Moines, IA 50266

Contact Person: Amber Corrieri

Phone Number: 515-451-9275

Email: amber.corrieri@gmail.com

1. Project Summary *(short description of project including date(s) of event if applicable):*

Iowa Soccer Association annually hosts a residential developmental camp (otherwise known as D.Camp) for youth soccer players and referees on the campus of Grinnell College. The wildly popular, overnight camp experience is held July 20-26 in two sessions - one for 190 boys and one for 190 girls. The camp is intended to provide a fun, soccer-rich experience that allows players to grow as players and make new friends while in the unique setting of a college campus. In addition to the player participants, a limited number of aspiring youth referees are invited to the camp to receive mentoring and on-field experience.

D.Camp is staffed by a group of US Soccer-licensed coaches and referees that provide instruction and mentoring to campers. Complimentary speakers are also invited into camp to provide educational sessions in areas such as athlete mental wellness, nutrition, and the collegiate playing experience. These "classroom" sessions are intertwined with small group training, competition, entertainment, and other activities which promote sportsmanship, communication, and fun. Each camp session ends with parents and family members being invited to campus to watch final matches and see what their children have learned during their time away.

D. Camp is open to all age-eligible players in the state of Iowa regardless of skill level or playing/referee experience. Fees are charged to participants although referee participants attend at no charge. D. Camp is Iowa Soccer's single largest income generator for the year which helps to provide other low or no cost programming to youth across the state. In 2023, more than \$50,000 was used to support free programming for refugee youth players.

2. Economic Impact on Grinnell *(Describe the economic impact (hotel stays, meals, gasoline purchases, etc.) and how you will encourage "buying local" among participants.):*

Iowa Soccer Association appreciates the opportunity to showcase the community of Grinnell and Grinnell College to families across the state. A substantial portion of the D.Camp budget goes to Grinnell college to pay for dorms, dining services, and access to campus facilities. Camp staff and volunteers (approximately 50 people) stay on campus but are encouraged to go into the community to experience local restaurants, coffee shops, and stores. Staff team building sessions and meetings are held off-site at local restaurants. Supplies for the camp which include t-shirts, staff/volunteer gifts, and golf carts rentals are all purchased locally when possible.

During the designated times for parents to attend, families are encouraged to spend time in the community before camp begins and after camp concludes. Because the majority of our families are traveling from several hours away, there is a substantial number who purchase gas, meals, drinks, and other personal items while in the community.

Finally, we are pleased that we utilize professional media personnel during the camp. Our media includes still images, drone footage, and video that showcases the camp, as well as the campus/community. These images and video compilations are shared with our nearly 10,000 social media follows as well as in email communications to our membership database of nearly 30,000.

3. Total estimated expenses by category:

Materials:	\$22,400.00
Advertising (which local outlets):	\$
Other Publicity:	\$ 2,500.00
Equipment/space rental:	\$48,201.10
Honoraria or fees:	\$ 15,300.00
Food you will purchase for the event (not food sales):	\$39,768.00
Hotel/motel expenses if your group will be paying for rooms:	\$
Printing (possible vendors):	\$
Other golf cart rental	\$3000.00
Total	\$131,169.10

4. Income from other sources:

Individual/Organization name:	\$
Individual/Organization name:	\$
Admission/participation fees (if any):	\$153,000.00
Other grants	\$
Donations	\$
TOTAL	\$ 153,000.00

5. Amount being requested from Grinnell Hotel-Motel Tax Committee: \$ 5000.00

6. How do you plan to secure other funding (outline sources and approaches if not already noted in your Income section):

[This is the first year we are seeking outside resources which will allow us to utilize more of the income generated to support free or low-cost programming throughout the year. Iowa Soccer Association serves tens of thousands of players across the state through our member organizations, but also provides direct programming to several thousand players through our development programs.](#)

7. Other budget-related information you think we should know:



Signature of Organization Representative

4/15/24

Date

[Amber Corrieri](#)

Printed Name

[Grant writer](#)

Title



**Campaign
703**

Grinnell Historical Museum
1125 Broad Street | 703 First Avenue

Board of Directors
Tamara Beauboeuf
Bruce Blankenfeld
Doug Cameron
Scott Gruhn
Mike Guenther
Allison Haack
Bill Hammen
Ann Igoe
Barb Lease
Rita Mertens
Debby Pohlson
Frank Shults
Jackie Stoakes
Sherry Wallace

February 13, 2024

Hotel/Motel (Tax) Tourism Committee
City Hall
520 4th Avenue
Grinnell, IA 50112

Dear Committee,

Thank you for recommending our application to the City of Grinnell to grant \$150,000 to Campaign 703. We received the first portion in the fall and look forward to beginning renovation this spring. This grant was instrumental in making us competitive for a \$200,000 Enhance Iowa Community Attraction and Tourism (CAT) grant, which we received from Iowa Economic Development Authority this winter, putting us over halfway toward our goal of \$1.5 million.

As you know, the Grinnell Historical Museum is eager to expand from the McMurray House on Broad Street to a modern museum on First Avenue where we can highlight more stories from Grinnell history. This expansion would not be possible without you. We enjoyed meeting with you in October and answering your questions about the campaign, and we greatly appreciate your support.

Thank you again for your contribution to Campaign 703 and helping us “**Tell the Stories of Grinnell.**”

Sincerely,

Ann R. Igoe
Board of Directors

The Grinnell Historical Museum is a registered 501(c)(3) nonprofit organization (EIN #42-6065964).

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